Regarding the Criteria for New Applications for Housing Loans

Dear Customers,

Thank you for banking with SMBC Trust Bank.

Effective October 1, 2025 (Wed), we are planning to make some changes to the way we handle new applications for Housing Loans, as follows.

1. Products subject to change and criteria details

Products	(Before) Eligibility	(After) Eligibility
Housing Loan Second House Loan Home Equity Loan	Applicants must have a stable source of income and annual income must be over <u>5 million</u> yen	Applicants must have a stable source of income and annual income must be
Investment Property Loan	Applicants must have a stable source of income and annual income must be over <u>7 million</u> yen	over <u>10 million</u> yen

2. Effective date

October 1, 2025 (Wed)

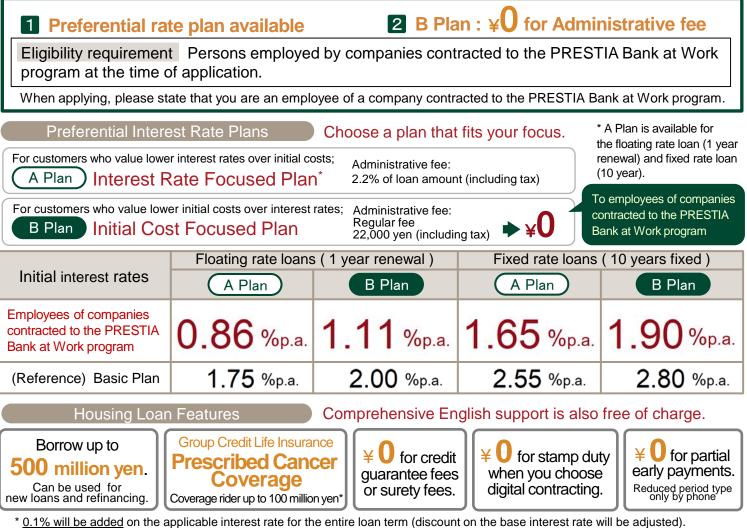
Please note that Information Memorandums of products above will be revised on the effective date. Thank you for your understandings in advance.

Contact: Loan Promotion Department 0120-004-847 Telephone hours: Weekdays 9:00-17:00 (excluding Saturdays, Sundays and holidays)

SMBC Trust Bank Ltd.

To employees of companies contracted to the PRESTIA Bank at Work program Housing Loan Preferential plans (May 2025)





Initial Interest Rates

Initial interest rates(May, 2025)	Floating rate loans (1 year renewal)		Fixed rate loans (B Plan only)			Fixed rate loans (10 years fixed)	
Interest rate terms	A Plan	B Plan	3 years	5 years	7 years	A Plan	B Plan
Base interest rates	3.15	%p.a.	3.54%p.a.	3.71%p.a.	3.76%p.a.	3.88	%p.a.
Discount on the base interest rates	-2.29%p.a.	-2.04%p.a.	-2.00%p.a.	-2.05%p.a.	-2.00%p.a.	-2.23%p.a.	-1.98%p.a.
Initial interest rates	0.86%p.a.	1.11%p.a.	1.54%p.a.	1.66%p.a.	1.76%p.a.	1.65%p.a.	1.90%p.a.
[Reference] Fixed rate loan (1 year) : 3.15%p.a. (This plan is ava			le only to customers	with an existing SM	BC Trust Bank PRE	STIA Housing Loan	.)

- The above initial interest rates are rates applicable to new loan agreements signed in the current month and loan disbursed by the end of the following month. The applicable rate will be determined at the time of loan agreement, not at the time of loan application.
- Interest rates are reviewed monthly. The initial borrowing rates and discounts on the base interest rates will be changed according to the review. (Depending on interest rate trends, the interest rate may change during the month.)

Terms and Conditions for Initial Interest Rates

The discount on the base interest rates shown above will be deducted from the base interest rate corresponding to each interest period type to determine the applicable interest rate.

Applicable period of the initial interest rate (discount on the base interest rates)

[Floating rate loan (1 year renewal)]

The discount on the base interest rate will be applied to the entire loan period from borrowing to full repayment. However, the conditions noted in [Fixed rate loan] below will be applied when the interest rate is changed from floating to fixed. [Fixed rate loan]

The discounts on the base interest rate will be applied from the date of borrowing from 3 to 10 years loans respectively. Fixed rate loans from 3 to10 years can be selected by applying within a period specified by SMBC Trust Bank before the interest rate period is completed. If an application is not received, the interest rate is reviewed annually, i.e. the loan becomes a fixed rate loan (1 year). (See reference interest rate above.)

See "Initial interest rate change date" and "Interest rate change rules after the initial applicable interest rate period ends" in the Information Memorandum for details on initial interest rate change dates and interest rate changes. This document is available at our branches and on the SMBC Trust Bank PRESTIA Website.

Overview Floating rate loan (1 year renewal) / Fixed rate loan (3 years, 5 years, 7 years, and 10 years)

Eligibility	 Applicants must be at least 18 years old and before o Applicants must be eligible for group credit life insural Applicants must be Japanese or foreign citizens resid Applicants must have a stable source of income and a * All legal documents, including terms and conditions, * English translations may be provided as a reference 	nce. iing in Japan. annual income must be o are in Japanese.		ayment.		
	Between 10 million yen and 500 million yen (in incremer		Case	Maximum LTV%		
Borrowing	The loan amount must be less than or equal to the LTV ⁶ ratios shown on right, where "value" is the purchase pric	Purchase	110%			
Amount	(or the appraised value of the collateral as established b		Refinance	150%		
	in case of refinance). * Please note that loan to value ratio will depend on a	nnual income, property a	nd other factors.	1]		
Loan term	1 to 35 years					
Interest rate terms	Floating rate loans (1 year renewal), Fixed rate loans	(3 years, 5 years, 7 years	and 10 years)			
	A Plan		B Plan			
Administrative fees	2.2% of total loan amount (including tax)	Degular fee V22 000	To emp	oloyees of companies		
at time of loan	* A Plan is available for the floating rate loan (1 year renewal) and fixed rate loan (10 year).	Regular fee ¥22,000 (including tax)	contrac	cted to the PRESTIA at Work program		
Security	 SMBC Trust Bank will execute a first mortgage on purch refinancing. (You will be charged separate fees for settin * We do not provide loans for properties that do not me floor area-to-land ratio) or for contracts that partially contracts, new abbreviated interim registration). 	ng collateral.) et the Building Standard L	aw (e.g., exceeding the	building-to-land ratio or		
Guarantor	A guarantor is normally not required. However, any family member whose income is included in calculations to determine repayment capability will be required to become a joint guarantor. Also, depending on the outcome of mandatory reviews conducted by SMBC Trust Bank, any person providing collateral (including part owners) may be required to become a joint guarantor.					
Use of funds	Funds for the purchase or construction of real estate as the residence of the applicant or of the applicant's family (including the refinance of housing loans from other banks or companies) and related expenses.					
Repayment method	 Equal repayments of principal and interest. Payments will automatically be deducted from the repayment account on the certain day of each month (on the following business day if this date falls on a bank holiday). Customers can make semiannual repayments in addition to monthly repayments. A maximum of 50% of the loan amount can be repaid at bonus time. 					
Group credit life insurance	 The borrower is required to enroll in the group credit life insurance policy specified by SMBC Trust Bank. SMBC Trust Bank will bear the cost of the insurance premiums (main contract). When the rider of cancer coverage (and the living needs rider) * is added, the prescribed interest will be added on the applicable interest rate for the entire loan term (discount on the base interest rate will be adjusted). Group credit life insurance (main contract) covers up to 200 million yen of the outstanding loan balance (including cancer coverage rider cover up to 100 million yen). Applied to those insurance applications with notification date on or after April 1, 2024. 					
	<partial early="" repayment=""> -By phone : Free of charge * Reduced period type only. -At branches or by mail : 5,500 yen (including tax) for each time of request. * Reduced period type and repayment amount mitigation type.</partial>					
Fees	<full early="" repayment=""> At branches or by mail : 44,00</full>	00 yen (including tax)				
	<others> -Fee for switching from floating rate loan (1 -Fee for "Fixed rate reselection" : 5,500 yer</others>			cluding tax)		
Loan process	Decision to purchase Apply Loan Contract *Interest rate for underwriting underwriting current month applies *Interest calculated from borrowing date					
Notice	 The borrower bears the cost of mortgage execution fe Please refer to the Information Memorandum before s document is available at our branches and on the SMI The location of the property securing the loan is si refer to the Information Memorandum for details. Please be aware that the decision to extend the loar applications. We may not always be able to meet yo Staff at our branches and Loan Promotion Dept. would repayment scenarios. Please feel free to ask. This overview is subject to change without notice at any Memorandum for the latest information. 	ubmitting your applicatior BC Trust Bank PRESTIA ubject to certain conditi n is based on screening our request. d be glad to calculate san	Website. ons. Please of nple loan Floati	For details formation Memorandum		
For ing	uiries about Housing Loan	For inquiries abo	out PRESTIA Bar	nk at Work		

0120-004-847 (Toll-Free)

Telephone hours : Weekdays 9:00 - 17:00 (excluding Saturdays, Sundays and holidays)

For inquiries about PRESTIA Bank at Work 0120-714-189 (Toll-Free)

Telephone hours : Weekdays 9:00 - 17:00 (excluding Saturdays, Sundays and holidays) From overseas : 81-46-401-2114 (charges apply)

PRESTÍA

Floating rate A Plan Only /

Preferential Interest Rate Campaign for Housing Loan

Period extended !

Campaign period : Apply for a loan by May 31, 2025 (Sat) and borrow by June 30, 2025 (Mon).

Floating rate loan (1 year renewal) A Plan Special interest rate plan Interest rate without campaign as of May, 2025

0.86% p.a

Base interest rate 3.15% p.a. Discount on the base interest rate -2.29% p.a. May 2025 Campaign Interest Rate

Base interest rate ► 3.15% p.a. Discount on the base interest rate ► -2.56% p.a.

Eligible Customers | Customers who take out a loan of 100 million yen or more, PRESTIA GOLD PREMIUM customers

About Campaign

	-
Eligible Customers	 Customers who take out a loan of 100 million yen or more (the total loan amount in the case of a pair loan)* PRESTIA GOLD PREMIUM customers of SMBC Trust Bank PRESTIA * The loan amount will be determined by the screening of application.
Eligible Product	Housing loan floating rate (1 year renewal) A Plan
Required Conditions Some of conditions will change starting with applications submitted on April 1.	 All conditions below must be fulfilled respectively. [Customers who apply for a loan by March 31, 2025 (Mon)] (1) Newly borrowed Housing loan (2) Responding to Personal Profiling for Investment by the time the loan is signed (not required if already responded within the last 1 year). (3) Borrow loan by June 30, 2025 (Mon) [Customers who apply for a loan between April 1, 2025 (Tue) and May 31, 2025 (Sat)] (1) Fulfill (1)(2)(3) above. (2) Designate SMBC Trust Bank yen savings account as a payroll receiving account by the end of the month 6 months after the borrowing date. The Bank will only accept transfers that are clearly identified as payroll transfers, such as "salary" or "payroll" transfers.
Benefit Details	If the eligible customers fulfill the conditions above, the campaign interest rate will be applied to the initial interest rate on the eligible product above. For more information about the initial interest rate, please see below.

[Other notes about this campaign] Note that this campaign may be terminated or changed (including its content or duration) at any time without prior notice. Also note that similar campaigns may be held after this one has ended. The loan application day is the day the bank receives your housing loan application. For It may take time from application to borrowing depending on the progress of screening, please apply well in advance.

Initial Interest Rates

Initial interest rates		Campaign interest rate		Special Interest Rate Plan		Basic Plan	
(May, 2025)		Initial interest rate	Discount on the base interest rate	Initial interest rate	Discount on the base interest rate	Initial interest rate	Discount on the base interest rate
Floating rate loans (1 year renewal) A Plan	3.15%p.a.	0.59%p.a.	-2.56%p.a.	0.86%p.a.	-2.29%p.a.	1.75%p.a.	-1.40%p.a.

• The above initial interest rates apply if new loan agreements are signed in the current month and if loan disbursements are made by the end of the following month*. The applicable rate will be determined at the time of the loan agreement, not at the time of the loan application.

• Interest rates are reviewed monthly. The initial borrowing rates and discounts from the base interest rates will be changed in accordance with the review. (Depending on interest rate trends, the interest rates may change during the month.)

* To qualify for the campaign interest rate, the borrowing must be disbursed by June 30, 2025 (Mon).

Conditions for Initial Interest Rates

If the eligible borrower meets the requirements, the "discount on the base interest rate" of the above campaign interest rate will be deducted from the base interest rate of the Floating rate loan (1 year renewal) A Plan.

Applicable period of discount on the base interest rates

The discount on the base interest rate will be applied to the entire loan period from borrowing to full repayment. However, the conditions of fixed rate loan will be applied if the interest rate is changed from floating to fixed.

See "Initial interest rate change date" and "Interest rate change rules after the initial applicable interest rate period ends" in the Information Memorandum for details on initial interest rate change dates and interest rate changes. This document is available at our branches and on the SMBC Trust Bank PRESTIA Website.





Overview Floating rate loan (1 year renewal)

Eligibility	 Applicants must be at least 18 years old and before or on 80 years old birthday at the time of Applicants must be eligible for group credit life insurance. Applicants must be Japanese or foreign citizens residing in Japan. Applicants must have a stable source of income and annual income must be over 5 million yet * All legal documents, including terms and conditions, are in Japanese. * English translations may be provided as a reference guide only. 					
	Between 10 million yen and 500 million yen (in increments of 100,000 yen).	se Maximum LTV%				
Borrowing	The loan amount must be less than or equal to the LTV% (Loan to value) ratios shown on right, where "value" is the purchase price of the collateral	nase 110%				
Amount	(or the appraised value of the collateral as established by SMBC Trust Bank Refination in case of refinance). * Please note that loan to value ratio will depend on annual income, property and other factor					
Loan term	1 to 35 years					
Interest rate terms	Floating rate loans (1 year renewal)					
Administrative fees	A Plan : 2.2% of total loan amount (including tax)					
at time of loan	B Plan : 22,000 yen (including tax) * Not applicable to this campaign.					
Security	 SMBC Trust Bank will execute a first mortgage on purchased or newly built real estate, or on reference of the refinancing. (You will be charged separate fees for setting collateral.) * We do not provide loans for properties that do not meet the Building Standard Law (e.g., exceed floor area-to-land ratio) or for contracts that partially omit the registration of the transfer of or contracts, new abbreviated interim registration). 	eding the building-to-land ratio or				
Guarantor	A guarantor is normally not required. However, any family member whose income is included in calculations to determine repayment capability will be required to become a joint guarantor. Also, depending on the outcome of mandatory reviews conducted by SMBC Trust Bank, any person providing collateral (including part owners) may be required to become a joint guarantor.					
Use of funds	Funds for the purchase or construction of real estate as the residence of the applicant or of the applicant's family (including the refinance of housing loans from other banks or companies) and related expenses.					
Repayment method	 Equal repayments of principal and interest. Payments will automatically be deducted from the repayment account on the certain day of each month (on the following business day if this date falls on a bank holiday). Customers can make semiannual repayments in addition to monthly repayments. A maximum of 50% of the loan amount can be repaid at bonus time. 					
Group credit life insurance	 The borrower is required to enroll in the group credit life insurance policy specified by SMBC Trust Bank. SMBC Trust Bank will bear the cost of the insurance premiums (main contract). When the rider of cancer coverage (and the living needs rider) * is added, the prescribed interest will be added on the applicable interest rate for the entire loan term (discount on the base interest rate will be adjusted). Group credit life insurance (main contract) covers up to 200 million yen of the outstanding loan balance (including cancer coverage rider cover up to 100 million yen). * Applied to those insurance applications with notification date on or after April 1, 2024. 					
	<partial early="" repayment=""> -By phone : Free of charge * Reduced period type only. -At branches or by mail : 5,500 yen (including tax) for each time of request. * Reduced period type and repayment amount mitigation type.</partial>					
Fees	< Full early repayment > At branches or by mail : 44,000 yen (including tax)					
	Others > -Fee for switching from floating rate loan (1 year renewal) to a fixed rate loan : 5,50 -Fee for "Fixed rate reselection" : 5,500 yen (including tax) for each time of request					
Loan process	Decision to purchase Apply Loan underwriting Contract *Interest rate for current month applies Borrow funds (Funds deposited) *Interest calculated from borrowing date					
Notice	 The borrower bears the cost of mortgage execution fees and stamp duties, etc. Please refer to the Information Memorandum before submitting your application. This document is available at our branches and on the SMBC Trust Bank PRESTIA Website. The location of the property securing the loan is subject to certain conditions. Please refer to the Information Memorandum for details. Please be aware that the decision to extend the loan is based on screening of applications. We may not always be able to meet your request. Staff at our branches and Loan Promotion Dept. would be glad to calculate sample loan repayment scenarios. Please feel free to ask. This overview is subject to change without notice at any time. Please refer to the Information Memorandum for the latest information. 					
· · ·	s, consultations or appointments for consultations, call rust Bank Ltd. Loan Promotion Department a	t				

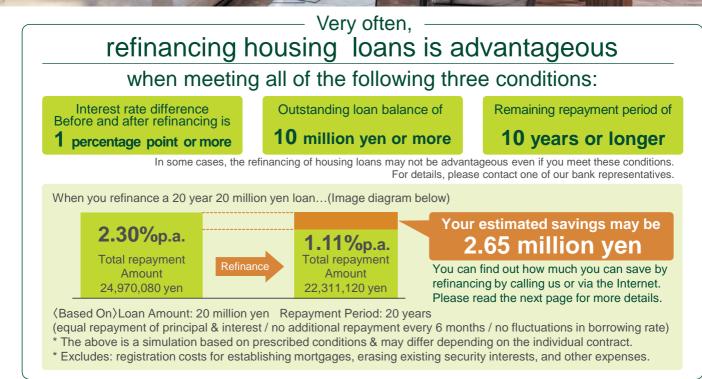
0120-004-847

<u>Telephone hours for inquiries & consultations</u> Weekdays 9:00 - 17:00 (excluding Saturdays, Sundays and holidays)

PRESTÍA

Why not discover how much you can save by refinancing your housing loans?





Special benefits for employees of companies contracted to the PRESTIA Bank at Work program //

2 B Plan : $\mathbf{y}\mathbf{0}$ for Administrative fee **1** Preferential rate plan available

Eligibility requirement: Persons employed by companies contracted to the PRESTIA Bank at Work program at the time of application

When applying, please state that you are an employee of a company contracted to the PRESTIA Bank at Work program. You can choose from two interest rate plans (floating rate loan (1 year renewal) or fixed rate loan (3 years, 5 years, 7 years and 10 years)), including those refinancing their housing loans.

Initial interest rates	Floating rate loans	(1 year renewal)	Fixed rate loans (10 years fixed)		
(May, 2025)	A Plan	B Plan	A Plan	B Plan	
Employees of companies contracted to the PRESTIA Bank at Work program	0.86 %p.a.	1.11 %p.a.	1.65 %p.a.	1.90 %p.a.	
(Reference) Basic Plan	1.75 %p.a.	2.00 %p.a.	2.55 %p.a.	2.80 %p.a.	

Initial Cost Focused Plan

Regular fee

A Plan) Interest Rate Focused Plan*

Administrative fee: 2.2% of loan amount (including tax) 22,000 yen (including tax)

* A Plan is available for the floating rate loan (1 year renewal) and fixed rate loan (10 year).

When Group Credit Life Insurance coverage rider of cancer is added, 0.1% will be added on the applicable interest rate for the entire loan term (discount on the base interest rate will be adjusted).

B Plan

Administrative fee:

See "SMBC Trust Bank Housing Loan Preferential plan" for more details about interest rate. The document is available at our branches, or by email or postal mail.

Please read the next page for more details.





contracted to the PRESTIA

Bank at Work program

Eligibility	 Applicants must be at least 18 years old, and before o Applicants must be eligible for group credit life insuran Applicants must be Japanese or foreign citizens residii Applicants must have a stable source of income and a * All legal documents, including terms and conditions, ar * English translations may be provided as a reference guided of the stable source of the sta	ce. ng in Japan. nnual income must be ov e in Japanese.		repayment.	
Borrowing amount	Between 10 million yen and 500 million yen (in incremen The loan amount must be less than or equal to the LTV% ratios shown on right, where "value" is the purchase price (or the appraisedvalue of the collateral as established by in case of refinance). * Please note that LTV% ratios will depend on annual inc	Case Purchase Refinance factors.	Maximum LTV% 110% 150%		
Loan term	1 to 35 years				
Security	SMBC Trust Bank will execute a first mortgage on purcha to refinancing. (You will be charged separate fees for set * We do not provide loans for properties that do not mee land ratio or floor area-to-land ratio) or for contracts that called three-way contracts, new abbreviated interim reg	ting collateral.) t the Building Standard L t partially omit the regist	.aw (e.g., exceedin	ig the building-to-	
Guarantor	A guarantor is not normally required. However, any famil determine repayment capability will be required to becom mandatory reviews conducted by SMBC Trust Bank, any required to become a joint guarantor.	ne a joint guarantor. Also	, depending on the	e outcome of	
Use of funds	Funds for the purchase or construction of real estate as (including the refinance of housing loans from other bank			icant's family	
	(A Plan)		B Plan		
Administrative fees at time of loan	2.2% of total loan amount (including tax) *A Plan is available for the foating rate loan (1 year renewal) and fixed rate loan (10 year).	Regular fee ¥22,000 (including tax)	contracte	yees of companies d to the PRESTIA Vork program	
Interest rate terms	Floating rate (1 year renewal)	Fixed rate loans (3 ye	ears, 5 years, 7 yea	ars and 10 years)	
Interest rate change rules after the initial applicable interest rate period ends	The interest rate for the floating rate loan (1 year renewal) will apply. Customers who change to fixed rate loans can make their selection among 3, 5, 7, or 10 years fixed rate interest terms. However, there is a fee for making this selection. * You cannot switch back to a floating rate loan (1 year renewal) after switching to a fixed rate.	 Fixed rate loans (3 years, 5 years, 7 years and 10 years By applying during the period specified by SMBC Trust Bank, you can select a housing loan with a fixed rate for 3 5, 7, or 10 years (called a "fixed rate reselection"). However, there is a fee for making this selection. If you do not apply during the application period, your loan will be a fixed-rate loan (1 year). * You cannot change from a fixed rate to a floating rate (1 year renewal). 			
	The initial interest rate change date will vary according to	b the loan date and bonu	is repayment mont	h you have selected	
Repayment method	 Equal repayments of principal and interest. Payments will automatically be deducted from the repayment account each month (total of principal and interest). Customers can make semiannual repayments in addition to monthly repayments. A maximum of 50% of the loan amount can be repaid at bonus time. 				
Group credit life insurance	 The borrower is required to enroll in the group credit life insurance policy specified by SMBC Trust Bank. SMBC Trust Bank will bear the cost of the insurance premiums (main contract). When the rider of cancer coverage (and the living needs rider) * is added, the prescribed interest will be added on the applicable interest rate for the entire loan term (discount on the base interest rate will be adjusted). Group credit life insurance (main contract) covers up to 200 million yen of the outstanding loan balance (including cancer coverage rider cover up to 100 million yen). * Applied to those applications with notification date of on or after April 1, 2024. 				
Fees	 <partial early="" repayment=""> -By phone : Free of charge * Reduced period type only. -At branches or by mail : 5,500 yen (including tax) for each time of request. * Both reduced period type and repayment amount mitigation type.</partial> <full early="" repayment=""> At branches or by mail : 44,000 yen (including tax)</full> <others> -Fee for switching from floating rate loan (1 year renewal) to a fixed rate loan : 5,500 yen (including tax) -Fees for "Fixed rate reselection" : 5,500 yen (including tax) for each time of request.</others> 				
Loan process	Decision to purchase Apply Loan Contract *Interest rate for current month applies Borrow funds (Funds deposited) Mathematical definition of the second defin				

The borrower bears the cost of mortgage execution fees and stamp duties.

Please refer to the Information Memorandum before submitting your application. This document is available at our branches and on the SMBC Trust Bank PRESTIA Website.

The location of the property securing the loan is subject to certain conditions. Please refer to the Information Memorandum for details. Please be aware that the decision to extend the loan is based on screening of applications. We may not always be able to meet your request. Staff at our branches and Loan Promotion Dept. would be glad to calculate sample loan repayment scenarios. Please feel free to ask. This overview is subject to change without notice at any time. Please refer to the Information Memorandum for the latest information.

We can calculate how much you can save by refinancing your housing loans. Please have the documents that show your current repayment conditions ready and call the SMBC Trust Bank Ltd. Loan Promotion Department.

SMBC Trust Bank Ltd. Loan Promotion Department



Telephone hours : Weekdays 9:00 - 17:00 (excluding Saturdays, Sundays and holidays) The refinance calculator is also available online at the bank's website.

www.smbctb.co.jp/ie